(Incorporated as Green Communities Association)

NON-CONSOLIDATED FINANCIAL STATEMENTS

DECEMBER 31, 2018

 $\begin{smallmatrix} C&H&A&R&T&E&R&E&D \end{smallmatrix} \quad \begin{smallmatrix} P&R&O&F&E&S&S&I&O&N&A&L \end{smallmatrix} \quad \begin{smallmatrix} A&C&C&O&U&N&T&A&N&T&S \end{smallmatrix}$

INDEPENDENT AUDITOR'S REPORT

To the Members of Green Communities Canada,

Opinion

We have audited the financial statements of Green Communities Canada (the organization), which comprise the statement of financial position as at December 31, 2018, and the statements of operations and changes in net assets and cash flows for the year then ended, and notes to the financial statements, including a summary of significant accounting policies.

In our opinion, the accompanying financial statements present fairly, in all material respects, the financial position of Green Communities Canada as at December 31, 2018 and the results of its operations and its cash flows for the year then ended in accordance with Canadian accounting standards for not-for-profit organizations.

Basis for Opinion

We conducted our audit in accordance with Canadian generally accepted auditing standards. Our responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audit of the Financial Statements* section of our report. We are independent of the organization in accordance with the ethical requirements that are relevant to our audit of the financial statements in Canada, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Responsibilities of Management and Those Charged with Governance for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with Canadian accounting standards for not-for-profit organizations and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the organization's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the organization or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the organization's financial reporting process.

Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with Canadian generally accepted auditing standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

INDEPENDENT AUDITOR'S REPORT (continued)

As part of an audit in accordance with Canadian generally accepted auditing standards, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to
 fraud or error, design and perform audit procedures responsive to those risks, and obtain audit
 evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not
 detecting a material misstatement resulting from fraud is higher than for one resulting from error, as
 fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of
 internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures
 that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the
 effectiveness of organization's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the organization's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw your attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the organization to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

Emphasis of Matter

Basis of Accounting

Without modifying our opinion, we draw attention to note 1 to the non-consolidated financial statements, which describes the basis of accounting.



Chartered Professional Accountants Licensed Public Accountants

June 13, 2019 Toronto, Ontario

NON-CONSOLIDATED STATEMENT OF FINANCIAL POSITION

AS AT DECEMBER 31, 2018

| | 2018 | 2017 |
|---|----------------------|-----------------|
| ASSETS | | |
| Current assets | | |
| Cash | \$ 880,340 | \$ 752,727 |
| Guaranteed investment certificates (note 2) Amounts receivable | 402,661 | 100,700 |
| Due from wholly-owned subsidiary (note 9) | 86,886 985 | 50,872 |
| Due from Green Communities Foundation (note 5) | 3,121 | 11,958 3,484 |
| HST rebate recoverable | 2,937 | 177 |
| Prepaid expenses | 5,742 | 5,339 |
| | 1,382,672 | 925,257 |
| Investment in wholly-owned subsidiary (notes 1 and 9) | 10 | 10 |
| | \$ 1 ,382,682 | \$ 925,267 |
| LIABILITIES AND NET ASSETS | | |
| Current liabilities | | |
| Accounts payable and accrued liabilities | \$ 70,652 | \$ 46,396 |
| HST payable | 16 | - |
| Payroll source deductions payable Deferred contributions (note 6) | 13,980 | 12,949 |
| perented contributions (note a) | 1,013,355 | 573,752 |
| | 1,098,003 | 633,097 |
| Net assets | | |
| Designated (note 10) | 159,841 | 205,184 |
| Unrestricted | 124,838 | 86,986 |
| | 284,679 | 292,170 |
| | \$ 1,382,682 | \$ 925,267 |

Approved on behalf of the Board:

, Director

Director (Transmer)

see accompanying notes

NON-CONSOLIDATED STATEMENT OF OPERATIONS AND CHANGES IN NET ASSETS

FOR THE YEAR ENDED DECEMBER 31, 2018

| | 2018 | 2017 |
|--|-------------------|------------|
| REVENUE | | |
| Contributions (note 7) | \$ 1,555,089 | \$ 817,987 |
| Fee for service (notes 5, 8 and 9) | 208,753 | 261,172 |
| Membership fees | 6,250 | 7,250 |
| Training and other | 4,989 | 3,754 |
| Interest | 2,019 | 1,354 |
| | 1,777,100 | 1,091,517 |
| EXPENSES | | |
| Program | 986,463 | 409,096 |
| Personnel | 735,283 | 623,018 |
| Occupancy costs | 22,323 | 21,031 |
| Professional fees | 11,119 | 10,777 |
| Meetings and travel | 9,495 | 4,936 |
| Office and general | 8,193 | 9,795 |
| Governance | 6,476 | 5,611 |
| Communications | 5,239 | 4,810 |
| | <u>1,784,591</u> | 1,089,074 |
| EXCESS OF REVENUE OVER EXPENSES FOR THE YEAR | (7,491) | 2,443 |
| Net assets, beginning of year | 292,170 | 289,727 |
| NET ASSETS, END OF YEAR | <u>\$ 284,679</u> | \$ 292,170 |

NON-CONSOLIDATED STATEMENT OF CASH FLOWS

FOR THE YEAR ENDED DECEMBER 31, 2018

| , | 2018 | 2017 |
|--|--|---|
| OPERATING ACTIVITIES Excess of revenue over expenses for the year | \$ (7,491) | \$ 2,443 |
| Net change in non-cash working capital items (see below) | 437,06 <u>5</u> | φ 2,443 454,521 |
| Net cash generated from operating activities | 429,574 | 456,964 |
| INVESTING ACTIVITIES Guaranteed investment certificates redeemed (purchased) | (301,961) | 74,300 |
| NET INCREASE IN CASH FOR THE YEAR | 127,613 | 531,264 |
| Cash, beginning of year | 752,727 | 221,463 |
| CASH, END OF YEAR | \$ 880,340 | \$ 752,727 |
| Net change in non-cash working capital items: | | |
| Decrease (increase) in current assets- Amounts receivable Due from wholly-owned subsidiary Due from Green Communities Foundation HST rebate recoverable Prepaid expenses | \$ (36,014) 10,973 363 (2,760) (403) | \$ 88,095 13,714 10,562 3,867 (916) |
| Increase (decrease) in current liabilities- Accounts payable and accrued liabilities HST payable Payroll source deductions payable Deferred contributions | 24,256 16 1,031 <u>439,603</u> | 6,466 (14,114) 1,555 345,292 |
| | <u>\$ 437,065</u> | <u>\$ 454,521</u> |

NOTES TO THE FINANCIAL STATEMENTS

DECEMBER 31, 2018

Green Communities Canada (the organization), incorporated as Green Communities Association, was incorporated without share capital and continued under the Canada Not-for-profit Corporations Act. The organization is exempt from income tax in Canada as a not-for-profit organization under Section 149(1)(L) of the Income Tax Act (Canada).

The objectives of the organization are:

- i) to build sustainable communities through resource conservation, pollution prevention, and the adoption of ecologically sustainable practices by establishing and operating an environmental action network for the benefit of its membership; and
- ii) to carry out research and disseminate the results of such research to its members.

1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

These non-consolidated financial statements have been prepared by management in accordance with Canadian accounting standards for not-for-profit organizations, with the exception of accounting for the investment in wholly-owned subsidiary company carried at cost. Consolidated financial statements prepared in accordance with Canadian accounting standards for not-for-profit organizations have been prepared separately. These non-consolidated financial statements include the following significant policies:

Revenue recognition

The principal sources of revenue and recognition of these revenues for financial statement purposes are as follows:

Contributions

The organization follows the deferral method of revenue recognition for contributions. Externally restricted contributions, including grants and restricted donations, related to current expenses are recognized as revenue in the current year. Externally restricted contributions received in the year for expenses to be incurred in the following year are recorded as deferred contributions. Externally restricted contributions related to the purchase of capital assets are recorded as revenue in the same period, and on the same basis, as the related capital assets are amortized.

Unrestricted contributions, including donations and amounts received from fundraising, is recorded when received.

Contributed materials and services

Contributed materials and services which are normally purchased by the organization are not recorded in the accounts.

Fees for service

Fee for service revenue is recognized in the year in which the services are performed.

Membership fees

Membership fees are recognized as revenue in the year to which they apply.

Interest income

Interest income is recognized as revenue over the term of the guaranteed investment certificates.

NOTES TO THE FINANCIAL STATEMENTS

DECEMBER 31, 2018

1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

Investment in wholly-owned subsidiary company

These non-consolidated financial statements include the investment in the organization's wholly-owned subsidiary company, Green Communities, Incorporated, recorded at cost (see note 9).

Controlled organization

Green Communities Foundation (GCF) is a registered charitable foundation incorporated without share capital and continued under the Canada Not-for-profit Corporations Act. Green Communities Canada controls GCF in that the organization is the sole member with voting rights to elect the Board of Directors of GCF.

The financial position, results of operations and cash flows of the controlled organization are summarized in note 5 to these non-consolidated financial statements. The amounts are not included in the non-consolidated statements of financial position, changes in net assets, operations and cash flows of Green Communities Canada. The accounting policies of the controlled organization and Green Communities Canada are not significantly different.

2. GUARANTEED INVESTMENT CERTIFICATES

Guaranteed investment certificates are issued by a Canadian chartered bank, bear an annual interest rate ranging from 0.50% to 0.85% and mature between March 2019 and May 2019.

3. FINANCIAL INSTRUMENTS

The organization's financial instruments include cash, guaranteed investment certificates, amounts receivable, due from Green Communities Foundation, due from wholly owned subsidiary, investment in wholly-owned subsidiary, accounts payable and accrued liabilities.

Amounts receivable, due from wholly-owned subsidiary, due from Green Communities Foundation, investment in wholly-owned subsidiary, accounts payable and accrued liabilities are initially recorded at fair value and are subsequently recorded net of any provisions for impairment in value. Guaranteed investment certificates are recorded at cost plus accrued interest, which approximates fair value.

4. BUSINESS LINE OF CREDIT

The organization has a business line of credit of \$100,000 which bears an annual interest rate of 7.95%. The business line of credit is unsecured and is repayable on demand.

As at December 31, 2018, none of the line of credit had been drawn down (none of the line of credit was drawn down as at December 31, 2017).

NOTES TO THE FINANCIAL STATEMENTS

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5. CONTROLLED ORGANIZATION

The organization controls Green Communities Foundation (GCF) in that the organization is the sole member with voting rights to elect the Board of Directors of GCF. The organization provides GCF with office space and personnel for administration, project management and development activities.

All transactions between the organization and GCF are recorded at the exchange amount and occurred in the normal course of operations. Amounts due from GCF are non-interest bearing, unsecured and payable based on the availability of funds.

During the year, the organization recognized project funding from GCF and also charged GCF for services provided. The following amounts from GCF are included in revenue in the statement of operations:

| | 2018 | 2017 |
|---|----------------|----------------------|
| Contributions (note 7) Fee for service (note 8) | \$ 24,6 5,6 | |
| | \$ 30,2 | <u>80</u> \$ 161,193 |

As at December 31, 2018, \$3,121 was receivable from GCF and no amounts were payable to GCF (\$3,484 was receivable from GCF and no amounts were payable to GCF as at December 31, 2017). As at December 31, 2018, \$36,448 received from GCF was deferred at year end (\$14,568 received from GCF was deferred as at December 31, 2017).

Summarized financial statement information of GCF (not included in these financial statements) as at December 31, 2018 and for the year then ended is as follows:

| Summary of financial position as at December 31 | 2018 | 2017 |
|---|------------------------|-----------------------|
| Total liabilities | \$ 101,097 (85,198) | 33,891 (16,684) |
| Net assets | \$ 15,899 | \$ 17,207 |
| Summary of results of operations for the year ended December 31 | | |
| Total revenue Total expenses | \$ 69,477 (70,785) | \$ 36,570 (35,195) |
| · | , | (55,195) |
| Excess of revenue over expenses for the year | <u>\$ (1,308</u>) | <u>\$ 1,375</u> |
| Summary of cash flows for the year ended December 31 Net decrease in cash for the year from | | |
| operating activities | \$ 67,277 | \$ (38,694) |

NOTES TO THE FINANCIAL STATEMENTS

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| 6. | DEFERRED CONTRIBUTIONS | | |
|----|--|--|--------------------------------------|
| | The following contributions have been deferred at year end: Government | 2018 | 2017 |
| | Province of Ontario Ministry of Education Ministry of Indigenous Affairs | \$ 769,944 - | \$ 419,614 3,723 |
| | Ontario Trillium Foundation Depave Collective Impact Groundbreakers Toronto District School Board | 117,206 14,305 - 190 | - 42,238 82,290 11,319 |
| | Foundations and other Heart and Stroke Foundation Green Communities Foundation (note 5) | 75,262 36,448 \$ 1,013,355 | - 14,568 \$ 573,752 |
| | Continuity of deferred contributions for the year is as follows: | | |
| | Deferred contributions, beginning of year Add cash received from contributions Less contribution revenue recognized (note 7) | \$ 573,752 1,994,692 (1,555,089) | \$ 228,460 1,163,279 (817,987) |
| | Deferred contributions, end of year | <u>\$ 1,013,355</u> | \$ 573,752 |

NOTES TO THE FINANCIAL STATEMENTS

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| 7. | CONTRIBUTIONS | | |
|----|---|---------------------|---------------|
| | Contribution revenue recognized in the year was as follows: | 2018 | 2017 |
| | Government | | |
| | Government of Canada | | |
| | Natural Resources Canada | \$ - | \$ 5,378 |
| | Province of Ontario | | |
| | Ministry of Education | 1,149,670 | 80,386 |
| | Ministry of Indigenous Affairs | 12,650 | 57,500 |
| | Ministry of Tourism, Culture and Sport | - | 15,474 |
| | Kagita Mikam Aboriginal Employment & Training | 9,150 | 3,560 |
| | Ottawa School Transportation Authority | - | 74,756 |
| | Akwesasne Area Management Board | - | 8,698 |
| | Province of Manitoba | - | 3,750 |
| | Ontario Trillium Foundation | | |
| | Depave | 129,594 | - |
| | Groundbreakers | 102,290 | 311,415 |
| | Collective Impact | 95,433 | 39,965 |
| | Youth for Water | - | 31,997 |
| | Toronto Catholic District School Board | 16,573 | 8,427 |
| | Other government grants | - | 5,914 |
| | Foundations and other | | |
| | Green Communities Foundation | 24,652 | 155,344 |
| | Heart and Stroke Foundation of Ontario | 14,738 | 5,000 |
| | Curve Lake - Youth for Water | - - | 10,423 |
| | Other | 339 | |
| | | <u>\$ 1,555,089</u> | \$ 817,987 |

NOTES TO THE FINANCIAL STATEMENTS

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8. FEE FOR SERVICE REVENUE

Fee for service revenue was recognized from the following sources:

| | | 2018 | 2017 |
|--|-----------|------------------|----------------------|
| Toronto District School Board Enbridge Inc. | \$ | 80,000 45,846 | \$ 20,800 |
| Green Communities, Incorporated (note 9) Envirocentre (Ottawa) | | 13,000 10,600 | 12,932 21,100 |
| Montreal Urban Ecology Centre The Cooperators | | 10,000 10,000 | 10,000 |
| City of Ottawa | | 6,600 | 45,882 |
| Windfall Ecology Centre Green Communities Foundation (note 5) | | 5,934 5,628 | 5,849 |
| Metrolinx Other | | - 21,145 | 84,163 60,446 |
| | <u>\$</u> | 208,753 | \$ 261,172 |

9. INVESTMENT IN WHOLLY-OWNED SUBSIDIARY COMPANY

The organization wholly owns an incorporated for-profit company, Green Communities, Incorporated (GCI), to provide consulting, management coordination, training and other services.

All transactions between the organization and GCI are recorded at the exchange amount agreed between the organization and GCI and occurred in the normal course of operations. Amounts due from GCI are non-interest bearing, unsecured and payable based on the availability of funds.

During the year, the organization billed GCI for the following amounts, which are included in fee for service revenue in the statement of operations:

| | | 2018 | 2017 |
|-----------------|-----------|--------|--------------|
| Fee for service | <u>\$</u> | 13,000 | \$ 12,932 |

As at December 31, 2018, \$985 was receivable from GCI and no amounts were payable to GCI (\$11,958 was receivable from GCI and no amounts were payable to GCI as at December 31, 2017).

NOTES TO THE FINANCIAL STATEMENTS

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10. DESIGNATED NET ASSETS

The Board of Directors of the organization has designated net assets for future strategic initiatives and to provide for unexpected financial contingencies as follows:

| | 2018 | 2017 |
|-------------------------------|-----------------------------|----------------------|
| Contingency Water programs | \$ 135,000 <u>24,841</u> | \$ 135,000 70,184 |
| | \$ 159,84 <u>1</u> | \$ 205,184 |

During the year, \$45,343 was transferred from designated net assets to unrestricted net assets (\$2,377 was transferred from unrestricted net assets to designated net assets in 2017).